

Belgium Jobs Expertini®

Account Manager

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Company: Just Eat Takeaway.com

Location: Belgium

Category: business-and-financial-operations

About this role:

Join our dynamic team as an Account Manager and play a crucial role in ensuring our clients' success. In this position, you'll build strong client relationships, be their trusted advisor, and make sure they're happy with our services.

You will be responsible for Liege area and work between Liege/Brussels and your home such as:

3 days in Liege: meeting with your accounts in Liege

- 1 day in our Brussels office with your team

- 1 day up to you (office, home, Liege)

These are some of the key ingredients to the role

Cultivate strong client relationships, understand their needs, and guide them towards achieving their business goals.

Drive revenue growth and keep our customers satisfied by finding opportunities to offer more of our products and services.

Grow professionally with continuous training, mentorship, and exposure to various clients and industries.

Join a collaborative and supportive work environment that highly appreciates your skills and welcomes your input.

What will you bring to the table?

Some knowledge about Liege's restaurants (that you had from a professional or a personal experience, we welcome both!)

Professional account management/sales experience with a proven track record of persuading clients/partners.

Fluency in French (spoken and written), proficiency in English, and Dutch is a bonus.

Your strong commercial and communication skills make you a dependable advisor.

Results-driven and willing to travel (Valid Driver's License) for most of the week (in Liege).Some office/home work in Brussels.

Self-motivated, proactive, and highly flexible.

Comfortable in a fast-paced environment, Salesforce knowledge is a plus.

Independent yet an effective team player

At JET, this is on the menu:

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