

Account Manager HVAC

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Company: Gentis Recruitment

Location: Flemish Brabant

Category: business-and-financial-operations

Our client is a company specialized in HVAC - produces all types of heating products and systems and thermal comfort appliances. They combine top design with highly advanced technology. The sales department are looking for experienced account managers for the regions of Antwerp OR Flemish Brabant OR Limburg.

Job responsibilities:

Prospect and build new customer relationships with direct(wholesalers) and indirect(installers) customers

Maintain continuous partnerships with existing partnerships.

Listen to the customers' needs and give tailor-made advice.

Realize qualitative and quantitative targets

Be aware of the market's trends , prices , services etc...

Report to the sales manager and work closely with the support department

Job requirements:

Min. 3 years experience in sales in HVAC or in a technological environment

Knowledge of air conditioning or heat pumps is an added value

Commercially driven and proactive

At least bachelor's degree

You live near Antwerp OR Limburg OR Flemish Brabant

Offer:

A permanent contract - family culture + advantages of a multinational

Complete salary package in line with the market (company car , car , mobile phone , laptop , daily allowances , eco checks , hospitalisation , group insurance etc....)

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