

Business Developer Belgium - Laboratory & Imaging Diagnostics

[Apply Now](#)

Company: Mars

Location: Brussels

Category: computer-and-mathematical

Job Description

Mars Science & Diagnostics is a division of Mars Petcare, a diverse business dedicated to one purpose: A Better World for Pets™. Science & Diagnostics brings together the power of leading pet health science with expertise across diagnostics, data, and technology to change outcomes in pet health. Our veterinary diagnostics businesses including Antech, Heska and scil span point-of-care diagnostic laboratory instruments and consumables including rapid assay diagnostic products and digital cytology services; local and cloud-based data services; practice information management software and related software and support, reference laboratories, veterinary imaging and technology, education and telemedicine with board-certified specialist support services. Our at-home diagnostics offering includes Whistle with smart devices to monitor pet health and Wisdom Panel, the world's most accurate pet DNA test. For 60 years our Waltham Petcare Science Institute has been advancing science to better understand pet health. **About Antech** scil animal care company France headquartered in Altorf (France) and founded in 1998 is an Antech company in the field of veterinary point of care diagnostics. scil is dedicated to quality pet care. Through innovation, invention, and strategic partnerships with worldwide leaders in diagnostics and treatments, scil provides the benefits of the latest generation technologies to veterinarians. scil's range of complete blood diagnostic solutions include biochemistry, hematology, coagulation, immunoassay, heartworm, as well as other assays. The company is at the forefront of high-definition digital radiology and ultrasound for small and large animals and offers complete allergy solutions from testing and interpretation to

immunotherapeutic options.**What are we looking for?** ·You have entrepreneurial and leadership skills ·Preferably a relevant sales experience in the (veterinary) diagnostics market·You define yourself as an agile, curious, positive, and full of persuasiveness person·Working in a team is just as natural for you as personal commitment·Excellent planning and organization skills and a flexible mind-set·A strong work/ go-get mentality·Good knowledge of the Dutch and French language and basic knowledge of the English language.· Computer skills (Microsoft Office applications, especially Word, Power Point, Excel) are essential for the position·The position requires a high willingness to travel by car**What will be your key responsibilities?**·You are the local and key person to represent the company and sell our products across Belgium (Flanders & Wallonia)·Initiate a sales process by planning of appointments with prospects and existing customers·You are responsible for the competent explanation, demonstration, instruction, and sale of our innovative in-house diagnostics systems, Ultrasound and xRay solutions in veterinary practices·Implementation of device connections to the practice management software·Support for our customers with technical questions about our devices·Organization of product demonstrations and presentations·Take part in congresses, symposia and exhibitions·To achieve sales-goals, you support the implementation of strategies and action plans to increase sales and customer acquisition·Collect strategic market information·Timely maintenance of customer data and creation of visit reports in the CRM system**What can you expect from Mars?**

Work with over 150,000 diverse and talented Associates, all guided by the Five Principles.

Join a purpose driven company, where we're striving to build the world we want tomorrow, today.

Best-in-class learning and development support from day one, including access to our in-house Mars University.

An industry competitive salary and benefits package.

#LI-CA1 Mars is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. If you need assistance or an accommodation during the application process because of a disability, it is available upon request. The company is

pleased to provide such assistance, and no applicant will be penalized as a result of such a request.

[Apply Now](#)

Cross References and Citations:

1. [Business Developer Belgium - Laboratory & Imaging Diagnostics Kazakhstanjobs Jobs Brussels Kazakhstanjobs ↗](#)
2. [Business Developer Belgium - Laboratory & Imaging Diagnostics OsakajobsJobs BrusselsOsakajobs ↗](#)
3. [Business Developer Belgium - Laboratory & Imaging Diagnostics Hollywoodjobs Jobs Brussels Hollywoodjobs ↗](#)
4. [Business Developer Belgium - Laboratory & Imaging Diagnostics Delhijobs Jobs BrusselsDelhijobs ↗](#)
5. [Business Developer Belgium - Laboratory & Imaging Diagnostics EcologyjobsJobs BrusselsEcologyjobs ↗](#)
6. [Business Developer Belgium - Laboratory & Imaging Diagnostics Veterinaryjobs Jobs Brussels Veterinaryjobs ↗](#)
7. [Business Developer Belgium - Laboratory & Imaging Diagnostics TraveljobsJobs BrusselsTraveljobs ↗](#)
8. [Business Developer Belgium - Laboratory & Imaging Diagnostics Developerjobs Jobs Brussels Developerjobs ↗](#)
9. [Business Developer Belgium - Laboratory & Imaging Diagnostics HungaryjobsJobs BrusselsHungaryjobs ↗](#)
10. [Business Developer Belgium - Laboratory & Imaging DiagnosticsSeojobs Jobs BrusselsSeojobs ↗](#)
11. [Business Developer Belgium - Laboratory & Imaging DiagnosticsOilandgasjobs Jobs Brussels Oilandgasjobs ↗](#)
12. [Business Developer Belgium - Laboratory & Imaging DiagnosticsExpertiniJobs BrusselsExpertini ↗](#)

13. **Business Developer Belgium - Laboratory & Imaging Diagnostics**[Searchnzjobs Jobs BrusselsSearchnzjobs ↗](#)
14. **Business Developer Belgium - Laboratory & Imaging Diagnostics**[Jobsmyanmar Jobs Brussels Jobsmyanmar ↗](#)
15. **Business Developer Belgium - Laboratory & Imaging Diagnostics**[OnlinecommunitycareerhubJobs Brussels Onlinecommunitycareerhub↗](#)
16. **Business Developer Belgium - Laboratory & Imaging Diagnostics**[Chilejobs Jobs BrusselsChilejobs ↗](#)
17. **Business Developer Belgium - Laboratory & Imaging Diagnostics**[Jobsinnigeria Jobs BrusselsJobsinnigeria ↗](#)
18. **Business Developer Belgium - Laboratory & Imaging Diagnostics**[Vietnamjobs Jobs BrusselsVietnamjobs ↗](#)
19. **Business developer belgium - laboratory & imaging diagnostics** [Jobs Brussels ↗](#)
20. **AMP Version of Business developer belgium - laboratory & imaging diagnostics** [↗](#)
21. **Business developer belgium - laboratory & imaging diagnostics** [Brussels Jobs ↗](#)
22. **Business developer belgium - laboratory & imaging diagnostics** [Jobs Brussels ↗](#)
23. **Business developer belgium - laboratory & imaging diagnostics** [Job Search ↗](#)
24. **Business developer belgium - laboratory & imaging diagnostics** [Search ↗](#)
25. **Business developer belgium - laboratory & imaging diagnostics** [Find Jobs ↗](#)

Source<https://be.expertini.com/jobs/job/business-developer-belgium-laboratory-imaging--brussels-mars-cbbb34af02/>

Generated on: 2024-05-02 by [Expertini.Com](#)