

Business Development Manager non-sterile drug product development and manufacturing - Eurofins CDMO

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Company: Eurofins

Location: Ghent

Category: other-general

Job Description

To support our ambitious growth plan in formulation, analytical development and manufacturing of clinical batches and small scale commercial batches, we are today looking for a talented **Business Development Manager Non-Sterile Drug Product Development and Manufacturing.**

Reporting to the Head Business Development, you will work closely with our Technical Business Managers (compiling quotations) and our different Business Unit Managers (managing sites) to achieve your assigned objectives. The ideal candidate will be in charge of:

Enlarging client portfolio through active prospection in Europe

Focusing on development projects particularly the earliest phases up to clinical development (Phase 1 to 2B) for chemical and/or biological compounds

Representing the CDMO division on relevant conferences, workshops and tradeshows

Benchmarking our offering versus identified competitors or newcomers

This position will primarily focus on our site in Ghent but can also serve our facilities located in Bordeaux (FR), Montpellier (FR) or Idron (FR) with whom the candidate will closely collaborate.

Qualifications

Graduated with a scientific degree (Engineer, Msc, PhD), we would expect at least 5 to 10 years of relevant experience in selling full package services from formulation development, drug product development to packaging including analytical support and manufacturing for small or large molecules.

Good communicator, dynamic, strong business acumen with an understanding of the drug product development and manufacturing requirements for small molecules and biologics. You are willing to travel intensively (50% of your time). Even if autonomous, you like to feel part of a team. Absolutely fluent in English, another language such as French, Dutch/Flemish or German would be a plus.

This position would be ideally located in Ghent or surroundings. Nevertheless, we are open for good candidates in other locations with good flight connections.

Additional Information

Work in a fast growing organization.

A position with responsibility within a dynamic company.

Personal development through learning on the job and additional external trainings.

A market oriented compensation.

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