

Business Development Manager - Ocean Freight

[Apply Now](#)

Company: DSJ Global

Location: Antwerp

Category: other-general

Are you ready to drive the future of logistics? We are seeking a dynamic and motivated Business Development Manager specializing in Ocean Freight to join our team at a leading logistics provider based in Antwerp, Belgium.

About Us: We are a renowned logistics company with a global footprint, dedicated to delivering innovative and efficient supply chain solutions. Headquartered in Antwerp, we are at the heart of Europe's logistics network, providing comprehensive services to clients across industries.

Your Role: As our Business Development Manager for Ocean Freight, you will spearhead our growth strategy in the Belgium market. Your responsibilities will include:

Developing and executing strategic plans to expand our ocean freight business.

Identifying and engaging with potential clients to understand their shipping needs and requirements.

Building strong relationships with key stakeholders in the industry.

Negotiating contracts and agreements to secure new business opportunities.

Collaborating with internal teams to ensure smooth operations and excellent service delivery.

Keeping abreast of market trends, competitors, and regulatory changes.

Requirements:

Proven experience in business development within the ocean freight industry.

Strong understanding of logistics operations and supply chain management.

Excellent negotiation and communication skills.

Ability to thrive in a fast-paced, target-driven environment.

Proficiency in English; knowledge of Dutch or French is a plus.

Bachelor's degree in Business, Logistics, or a related field.

Why Join Us?

Opportunity to work with a global leader in logistics and supply chain solutions.

Competitive salary and benefits package.

Dynamic and collaborative work environment.

Room for professional growth and development.

If you are passionate about logistics and ready to take on a new challenge, we want to hear from you! Join us in shaping the future of ocean freight services in Belgium.

[Apply Now](#)

Cross References and Citations:

1. Business Development Manager - Ocean Freight Romania[jobs](#)[Jobs Antwerp](#)

Romania[jobs](#) ↗

2. Business Development Manager - Ocean Freight Attorney[jobs](#)[Jobs Antwerp](#)

Attorney[jobs](#) ↗

3. Business Development Manager - Ocean Freight Greece[jobs](#) [Jobs Antwerp](#) [Greece](#)[jobs](#)

↗

4. Business Development Manager - Ocean Freight Teacher[jobs](#)[Jobs Antwerp](#)

Teacher[jobs](#) ↗

5. Business Development Manager - Ocean Freight Mexico[jobs](#) [Jobs Antwerp](#) [Mexico](#)[jobs](#)

↗

6. **Business Development Manager - Ocean Freight ScrumjobsJobs Antwerp Scrumjobs**
↗
7. **Business Development Manager - Ocean Freight Madridjobs Jobs Antwerp Madridjobs**
↗
8. **Business Development Manager - Ocean Freight Gigajob Jobs Antwerp Gigajob** ↗
9. **Business Development Manager - Ocean Freight Canadianjobscentral Jobs Antwerp Canadianjobscentral** ↗
10. **Business Development Manager - Ocean Freight Radiologistjobs Jobs Antwerp Radiologistjobs** ↗
11. **Business Development Manager - Ocean Freight ManchesterjobsearchJobs Antwerp Manchesterjobsearch**↗
12. **Business Development Manager - Ocean Freight Smartjobsearch Jobs Antwerp Smartjobsearch** ↗
13. **Business Development Manager - Ocean Freight HyderabadjobsJobs Antwerp Hyderabadjobs**↗
14. **Business Development Manager - Ocean Freight CraigsjobsJobs Antwerp Craigsjobs**
↗
15. **Business Development Manager - Ocean Freight Johannesburgjobs Jobs Antwerp Johannesburgjobs**↗
16. **Business Development Manager - Ocean Freight Devopsjobs Jobs Antwerp Devopsjobs** ↗
17. **Business Development Manager - Ocean Freight Lisbonjobs Jobs Antwerp Lisbonjobs**
↗
18. **Business Development Manager - Ocean Freight Restaurantjobsnearme Jobs AntwerpRestaurantjobsnearme** ↗
19. **Business development manager - ocean freight Jobs Antwerp** ↗
20. **AMP Version of Business development manager - ocean freight** ↗
21. **Business development manager - ocean freight Antwerp Jobs** ↗
22. **Business development manager - ocean freight Jobs Antwerp** ↗
23. **Business development manager - ocean freight Job Search** ↗
24. **Business development manager - ocean freight Search** ↗
25. **Business development manager - ocean freight Find Jobs** ↗

Source: <https://be.expertini.com/jobs/job/business-development-manager-ocean-freight-antwerp-dsj-global-697d2d293c/>

Generated on: 2024-05-03 by Expertini.Com