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Buyer

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Company: Asco

Location: Zaventem

Category: business-and-financial-operations

Company description

ASCO, part of Swiss group Montana Aerospace, began operations as a private subcontractor in 1954.

Today ASCO Group is engaged in a broad range of development, engineering, manufacturing and assembly activities providing multidisciplinary subcontracting services to various markets and aerospace programs around the world.

Asco operates from several locations, Belgium, Canada, Germany and USA, with a turnover exceeding 200 million euros.

Asco produces over 2,500 assemblies every month and has the ambition to be a world leader in design and manufacture of high lift devices, complex mechanical assemblies and major functional components for the aerospace industry.

Montana Aerospace AG is a highly-vertically integrated manufacturer and supplier of system components and complex assemblies for the aerospace, e-mobility and energy sectors with worldwide engineering and manufacturing operations announced the signing of the acquisition of 100% of shares of the Asco Group on the 7th of September 2021.

Objective of the function

The buyer is responsible to be the business partner between plant requirements and category management duties to have the right suppliers with the right contracts in place. As well to be on the day-to-day commercial relationship to make sure of the right approach internally and externally on the supply chain activities. For dedicated spend which is limited to a plant or region buyers can act as a lead buyer to create and to manage spend and supply base.

Description:

Prepare or support Request for Quotation (RFQ) file and bidders' list

Prepare or support short list presentation based on offers received and four pillars (Total Cost, Quality, Technical, Logistics) analysis

Commercial and contractual negotiation

Launch Best and Final Offer (BAFO) phase

Be a business partner for the plant about suppliers and the capabilities

Manage suppliers based on the assigned KPI's

Identify and develop suppliers to become strategic partners

Manages efficiently the procurement contract data base

Manage and negotiate contract with the supplier, considering back-to-back requirements from the customer

Balance total cost of ownership vs. best cost country

Negotiate and execute contracts on behalf of the business to meet business requirements. Use advanced legal skills to understand opportunities to gain Montana Aerospace impact at the supplier

Support/Prepare yearly budget and purchasing business plan under his/her responsibility

Define extra cost reduction activities to optimize Total Cost

Follow up monthly on key procurement indicators for performance monthly

Monitor supplier's revenue evolution at corporate level

Monitor supplier's annual financial results

Keep the organization informed on price/contractual changes which might impact the end customer, Montana Aerostructures profitability or the internal processes

Profile, skills and experience

Education: Master with min 5 years of experience as a Buyer

Languages: English is a must; Dutch and/or French is preferable, German is an advantage

Skills / Experience:

Minimum 5 years of experience as a Buyer in a manufacturing industry - (preferably in aerospace)

Work according to Lean principles

Knowledge of Project Management Tools

Previous experience in forgings management is a plus

Familiar with an ERP system and planning process

Analytical skills and proactive approach to vendor and commodity management.

Sensitive to commercial aspects

Highly developed interpersonal and communication skills; capable to interact with senior management at suppliers

Good team-player

Flexible thinker

Result oriented

Takes responsibility and ownership of his/her projects

Loves to work in a dynamic environment

Open to travel

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