

Capital Markets Consultant

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Company: Colliers

Location: Watermael-Boitsfort

Category: computer-and-mathematical

Job Description

About the role

As a Capital Markets Expert you'll be at the heart of our business operations by developing , maintaining and enhancing targeted investors relationships to drive revenue.

Your main responsibilities will include

Generating revenue by managing all aspects of the investment cycle. From deal sourcing, screening, preliminary evaluation to negotiation and legal documentation and deal execution for investors.

Build and maintain strong relationships with clients, investors, and key stakeholders.

Build leads through networking with clients and potential investors.

Real estate investment analysis and evaluation

Prepping business pitches

Liaising closely with the other teams across our business as well as the global Colliers network

Qualifications

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Education relevant Academic degree.

Experience and Real Estate Market Expertise 4+ years of industry experience and a good

understanding of the Belgian real estate market.

Networking and Interpersonal Skills:ability to build and maintain strong relationships with clients, investors, and stakeholders.

Commercial skill tenacity and drive to seek new business.

Negotiation Skills: able to negotiate effectively in complex deals.

Financial Analysis:a thorough understanding of the financial aspects of real estate transactions, including financial analysis, investment valuation, and deal structuring.

Additional Information

What we can offer:

An attractive salary package with fringe benefits such as company car, meal vouchers, eco vouchers, hospitalisation and pension plan,

A dynamic and professional work environment where wellbeing and fun at the office is key

An international network of experts

Make your next move an expert one and join us as we lead the industry into the future.

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