

## Contract Manager M/F – Brussels (Belgium)

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Company: HITACHI RAIL STS FRANCE

Location: Belgium

Category: other-general

### Description

**Hitachi Rail is looking for a passionate Contract Manager based in Brussels, who is driven to exceed expectations in an international environment. Do you want to be a part of prestigious projects whose outcome will affect a lot of people every day? Then the role Contract Manager at the Hitachi Rail Belgium Branch might be something for you!**

### About us

**Hitachi Rails** a fully integrated, global provider of rail solutions across rolling stock, signalling, service & maintenance, digital technology and turnkey. With a presence in 38 countries across three continents and over 14,000 employees, our mission is to contribute to society through the continuous development of superior rail transport solutions.

The **Hitachi Rail Belgium Branch**Office is based in Brussels. Our 20 employees are fully dedicated to our main project: the modernization of Brussels metro. A diverse, inclusive and responsible culture is the root of our company where we consider hiring the right people and treating them well, as key factors of our sustainable success. We are looking for enthusiastic and motivated people with pioneering spirits, driven by customer satisfaction and company global growth. As member of the global Hitachi Rail group, you may be offered to take part in global projects and to team-up with colleagues from around the world.

A career at Hitachi Rail will help create a legacy. With operations in every corner of the world, our work goes to the cutting-edge of digital transformation and technology. From the

multi-cultural strength of our global organization to the sustainable and innovative ways we work to bring people together, there's something for everyone to get stuck into. And that's where you come in.

## **About The Role**

### **Accountabilities:**

Ensure development, implementation and compliance of appropriate strategic commercial approach, based on contract type (I.e. EPC, FFP, T&M, PPP etc.).

Ensure the definition of Contract Management processes, procedures, guidelines, forms and templates in the Region.

Provide commercial assessment of terms and conditions, risks, and assumptions during Bid Phase.

Ensure the development and implementation of contract management archive (I.e. maintenance of contractual records and documentation, contract correspondence, contractual changes, status reports, tools, etc.).

Ensure to monitor and support reporting on all customer, JV/Partner, and sub-contractor contract-related commercial impacts and risks, to or from RSBU.

Ensure the identification and monitoring of key or strategic project contracts to ensure compliance until completion.

Ensure to oversee and provide guidance on major claims preparation support and disputes handling in accordance with the contract provisions.

Provide timely support to ensure proper negotiation and management of major variation orders in order to optimise returns.

Ensure the proper implementation of contractual strategy and documentation related to contract closeout, extension or renewal of agreements.

## **About The Profile**

### **Required Skills/Knowledge:**

Contract Management (contract drafting, review, negotiation)

Negotiation skills

Variation Order and Claim drafting and negotiation

Teamwork

**Desired Skills/Knowledge:**

Railway / Turnkey contract previous experiences

Leadership

**Education:** Bachelor and/or Master's Degree in Legal and/or Engineering fields

**Experience:** at least 5 years

**Languages:** French: fluent – English: advanced, which allows you to evolve easily in our international and multicultural environment

We thank all applicants for their interest; however, only those under consideration will be contacted. Join us at

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