

Cyber Sales Executive

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Company: Iceberg Cyber Security

Location: Brussels

Category: other-general

My client is a cybersecurity consultancy specialising in cloud environments with multiple offices across Europe. The current sales team sits in Germany and they are looking to open up a new area to expand the client portfolio within the Benelux region.

Therefore, they are looking to make a strategic hire, being the first sales executive Benelux reporting once a week to their Belgium office.

With the mission of this hire being to build out their client portfolio in the Benelux region, I need a real business hunter with an estimated split of 80/20 between New Business and account management in year 1, with that decline considerably by year 3.

The successful candidate will have a proven track record of business development and selling of cyber security services and products. The candidate must speak French or Dutch and English.

Salary: €130k OTE

Working Model: 1 day a week in office Belgium

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