

Director of EMEA Government Relations

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Company: ADM

Location: Brussels

Category: computer-and-mathematical

Summary:

The position of Director of EMEA Government Relations is an advocacy position responsible for working public policy and advocacy on agriculture, biomaterials, climate/sustainability and trade at the EU level and select EMEA markets. The position will:

Coordinate ADM public policy advocacy on agriculture, biomaterials, climate/sustainability, and trade, with input from and in collaboration with ADM business segments and functional groups (e.g., Communications, Regulatory & Scientific Affairs and Sustainability among others).

Plan, develop, draft, and implement advocacy strategies and stakeholder engagement plans to influence on these public policy issues, including through direct engagement with policy stakeholders and through trade associations.

Educate policy stakeholders about ADM and the company's agriculture and climate/sustainability goals (e.g., Regenerative Agriculture), helping build a network for stakeholder relationships at the EU level and select EMEA markets.

To achieve this, the successful candidate must have experience in agriculture, biomaterials, climate/sustainability and / or trade issues as well as be interested in ADM's business and what drives our long-term corporate goals and near-term profitability.

Essential Duties and Responsibilities:

Lead and coordinate advocacy and serve as a point of contact for internal stakeholders on public policy related to agriculture, biomaterials, climate/sustainability, and trade issues.

Work with ADM business segments, internal experts, and functional groups to (e.g., Regulatory & Scientific Affairs, Sustainability) identify public policy issues, frame business impacts (opportunities /risks), provide strategic analysis, develop positions, develop and execute advocacy plans, and provide proactive updates that translate key developments into actionable business intelligence.

Develop and draft stakeholder engagement plans on these issues, coordinating and supporting meetings between ADM business management and policy stakeholders on these issues.

Draft briefing memos and provide staffing to executives and/or key business leaders on these issues.

Engage and serve as ADM lead in trade associations related to these issues.

Translate policy developments into meaningful data and actionable intelligence for business leaders.

Track issue management through existing processes and key performance indicators (KPIs).

Requirements:

Established network of stakeholders in Brussels, including in government, public policy groups/think tanks, and associations related to agriculture, biomaterials, climate/sustainability, and / or trade issues.

Experience in agriculture, biomaterials, climate/sustainability and / or trade issues at the EU level.

Experience in problem-solving when public policy issues arise, including proactive identification, framing and strategy development to address the risk or opportunity.

Ability to credibly explain complex public policy issues to business stakeholders and ADM business to government officials and work to understand implications to the business.

Excellent verbal and written communication skills in English, with additional proficiency in other EMEA languages (French, Arabic).

Strong interpersonal skills, with a collaborative approach to working with colleagues across cultures and functional disciplines in a shared-success model.

Proven ability to manage complex portfolio, deadlines and executive visits.

High ethical standards and personal integrity.

Strong initiative, entrepreneurship, and strategic thinking

Minimum education required: undergraduate degree or advanced degrees. Minimum 7-10 years of relevant work experience, with private sector experience preferred.

Our Offer:

Challenging tasks, short decision-making processes and a high level of personal responsibility in a modern work environment.

Room for innovative thinking and growth with the possibility to manage your own career path.

A company culture which promotes continuous learning, diversity and inclusion.

Excellent career opportunities in a world leading nutrition company.

#IncludingYou

Diversity, equity, inclusion and belonging are cornerstones of ADM's efforts to continue innovating, driving growth, and delivering outstanding performance. We are committed to attracting and retaining a diverse workforce and create welcoming, truly inclusive work environments — environments that enable every ADM colleague to feel comfortable on the job, make meaningful contributions to our success, and grow their career. We respect and value the unique backgrounds and experiences that each person can bring to ADM because we know that diversity of perspectives makes us better, together.

For more information regarding our efforts to advance Diversity, Equity, Inclusion & Belonging, please visit our website here:

#LI-Hybrid

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