

Experienced Manager F/M/X

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Company: Amaris Consulting

Location: Belgium

Category: computer-and-mathematical

Job description

Your role:

You will be responsible for your own business unit and your tasks will revolve around 3 areas:

Business development

Defining the development strategy for your Business Unit

Strengthening existing partnerships with customers and developing new ones

Monitor your customers' activities in order to anticipate their needs and win new projects

Manage the legal and contractual aspects of opening new accounts

Maintain a unique, tailor-made relationship with your key account customers

Recruitment & Management

Participate in the recruitment and management of a team of consultants

Support and monitor your team by developing the skills of each individual

Challenge existing processes and propose new initiatives

Profit Management

Helping to draw up the annual business plan and objectives

Manage the P&L of your business unit independently

Manage invoicing

Your profile

We are looking for profiles with an entrepreneurial spirit and the ambition to take up this new challenge, with the following attributes:

You have at least 2 years' experience as a Manager/Business Engineer in one of our key sectors

You speak fluently English, French and Dutch

You want to work in a demanding environment where excellence is the key driver

You have a Master's degree in business or engineering

Mastery of generative AI such as ChatGPT or Poe.com is a plus for improving day-to-day productivity

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