

## Industry Commercial Manager - Consumer Goods

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Company: OMP

Location: Belgium

Category: computer-and-mathematical

### Your challenge

>

### Your team

As a Commercial Manager, you'll join Industry team, as part of the Customer Solutions organization. The Industry team realizes the targets and strategies set in the industry business plans together with the Commercial and Delivery teams. The Industry team guides and supports the Commercial and Delivery teams with industry-specific commercial expertise, advice, and solutions.

### Your profile

We are looking for someone who meets the following qualifications:

8-12 years of industry supply chain experience.

A relevant university degree, preferably a Master's.

A proven track record of top performance in supply chain software solutions for manufacturing companies.

The capacity to detect and understand industry trends and to translate them into a commercial strategy aligned with OMP's solution strategy .

Proven ability to make multiyear business plans, set targets, and produce reports.

The proven ability to build trust with senior-level management and managers.

A keen customer-centric mindset.

An energetic, entrepreneurial approach.

The ability to clearly articulate your viewpoint to all internal and customer stakeholders at different management levels.

The strong ability to lead by example, demonstrating proficiency in one or more of our core industries.

### **Soft skills**

Entrepreneurial Customer-focused Problem solver Strategic thinker Analytical mind Dynamic attitude Collaborative in a global setting The charisma to inspire

### **Hard skills**

Industry expertise Supply chain planning Affinity with IT and planning systems Stakeholder management

### **Language skills**

#### **Required:**

English

#### **A plus:**

Any other language

### **Your future**

At OMP, we're eager to find your best career fit. Our talent management program supports your personal development and empowers you to build a career in line with your ambitions.

As a Commercial Manager, you can evolve into leading roles in business development, account management, advisory management, supply chain consulting, project management, or people management.

### **Our offer**

At OMP, we offer more than just a job. We put people first and inspire you to become the best version of yourself.

**International** : A growing global company, worldwide career opportunities, and multicultural teams

**Benefits** : An attractive salary package including an optional company car, a bike incentive

program, additional extralegal vacation days, and other competitive benefits

**Flexibility** : Teleworking, flexible hours, and lots of autonomy

**Lifelong learning** : A custom training and development track, an extensive coaching program, and on-the-job learning

**Empowerment** : Room for initiative and creativity and an emphasis on entrepreneurship

**Innovation** : Encouragement to think differently through cross-team collaboration and innovation challenges

**Well-being** : A caring and inspiring environment, promoting a happy and healthy lifestyle through a wide range of facilities and activities

**Teamwork** : Join a team that lifts you up and learn from the best

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