

Inside Sales Associate

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Company: Insight Enterprises, Inc.

Location: Belgium

Category: other-general

Insight are seeking **Inside Sales Associate** to join our sales team. This is a unique opportunity to join a new and growing team with the benefits of a well-established business. Covering a geographic territory across Belgium you will be selling Insight's full range of solutions and services.

Key Responsibilities:

Respond promptly to all internal and external client queries received in order to optimise sales.

Collaborate with internal departments to ensure all client requests are picked up within relevant.

Manage internal sales processes including processing orders, contracts, quote generation and the conversion of maintenance renewals.

Actively manage tickets raised, ensure they are escalated when appropriate, and update information on an ongoing basis.

Manage online catalogues to ensuring pricing and parts are updated and correct in order for clients to view them.

Essential Experience/Skills:

Holds relevant professional Business Administration qualification, accreditation and or certification.

High level of English and Dutch languages.

Previous experience using administration and ordering systems (such as CRM).

Demonstrates general IT product knowledge of current information technologies.

Ability to understand client needs and collaborate effectively with teammates.

Insight is a Fortune 500-ranked global provider of hardware, software, cloud, and service solutions, providing clients the guidance and expertise needed to define, architect, implement and manage technology today while transforming for tomorrow. We believe that by giving you the freedom to think big and empower you to reach your full potential, together we will achieve the best outcomes. Along with excellent benefits and a compelling reward package, we offer the opportunity to work in a supportive environment with a high level of autonomy and creativity - there's a reason our average employee tenure is over 6 years.

#LI-FO1

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