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You **sniff out opportunities** to open doors that will bring us new business in IT implementations. Spreading the word about delaware's story will get your prospects excited to work with us.

You love **networking**. Be it with new prospects, delaware colleagues, our counterparts at SAP & Microsoft or existing customers, you are the one we turn to in order to grow our business. Once you've worked your way in, your **ambitious** nature will ensure you see the job through.

Perseverance is your middle name: once you've started working on a lead or opportunity, you won't stop until it is qualified and converted to a deal. Rather than sitting and waiting to see what happens, you take the bull by the horns and go for it.

Apply for Inside Sales!

Thank you for your application.

We will get back in touch with you soon! Have a great day!

read our stories

Who are we?

Together with our business partners **Microsoft** and **SAP** , we implement **end-to-end business application solutions** in IT, People, Operations, Finance and Sales & Marketing for an **international group of customers**. Of course, before starting the actual implementation, we need to convince them of the solutions and services we offer. And that's where you as an Inside Sales & Business Developer would come in!

Do you take satisfaction in **selling challenging IT implementation projects** that take both our customers and our employees to the next level? Then you might become our new Inside Sales & Business Developer. With an **extensive network of customers** , you can get off to a flying start right away. Are you ready to get started?

Just so you know: delaware has its in **Antwerp, Ghent, Kortrijk, Lummen, Liège** and **Wavre** , but we also spend a lot of time working together with our other stakeholders **on-site**.

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