

## Inside Sales Employee | Dutch and English

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Company: Undutchables Recruitment Agency

Location: Belgium

Category: other-general

## Inside Sales Employee | Dutch and English

**Belgium/Breda, reference 2024-00709**

### Job description

Your responsibilities include:

Execute outbound cold calling and emailing campaigns to identify and engage potential clients within the security sector.

Research and identify key decision-makers in target companies and initiate contact to introduce our suite of security products/services.

Develop and maintain a robust pipeline of qualified leads through effective prospecting and lead generation techniques.

Collaborate closely with the sales team to strategize and optimize outreach efforts to achieve sales targets.

Deliver compelling product presentations and effectively communicate the value proposition to prospective clients.

Nurture client relationships, understand their security needs, and recommend appropriate solutions to meet their requirements.

Utilize CRM software to accurately track, manage, and report sales activities and progress.

## Requirements

What do we expect from you?

You speak both fluently English and Dutch

You are willing to travel twice a week to their office in Breda

You are not afraid of picking up the phone

## Working conditions

Our client has great secondary benefits, such as 6 days extra holiday, next to their 25 holiday's. Also they provide a 13th month, an interesting bonus scheme and are covering travel expenses.

**Salary from:** €2400,- **Salary to**€2800,-

## Work location

Belgium/Breda

## Company description

Our client is active in the Security industry. They are a distributor for all kinds of smart security items, which they sell in the Benelux. With offices in the Netherlands, Belgium and France, they want to become the industry leader in Belgium and France, while keeping their number 1 position in the Netherlands in mind.

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