

Junior Area Sales Manager

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Company: Sedus

Location: Aalst

Category: other-general

Job Description

You will support the Sales Managers in their daily work and perform various commercial tasks

You will be the point of contact for customers, always ready to answer their questions and understand their needs

You will play a key role in preparing offers as well as in the ordering, transport and installation process

You will not only be a salesperson, but also an advisor to customers

You will have the opportunity to build personal relationships with customers in East and West Flanders, visiting them and offering advice on designing and furnishing modern office spaces

Qualifications

Sales experience in the office furniture or related industry (flooring, lighting, design...), for a manufacturer or in retail (1-3 years)

Bachelor's or master's degree

Fun in dealing with people and teams as well as in building long-term relationships

Strong analytical skills, resistance to stress

Positive charisma, winning character, trustworthiness

Ability to inspire oneself and others

Fluent in Flemish and English, a minimal knowledge of French is of advantage

Place of residence within the area East or West Flanders. You are willing to come to the head office in Aalst 3 days a week, the other days possibility to work from home.

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