

Belgium Jobs Expertini®

Junior Field Sales Representative Brussels | Craft Beer

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Company: Generations Recruitment

Location: Brussels

Category: other-general

What's in it for you?

The opportunity to contribute to the growth of a **Belgian craft brewery** with strong appeal both locally in Brussels, nationally, and even internationally.

A chance to develop your sales skills with the support of a **young, collaborative, and fun team**.

A dynamic job that allows you to **visit a variety of locations** with diverse styles.

About the company

Our client is a dynamic and innovative craft brewery based in Brussels, Belgium.

Transitioning from a startup to a **scale-up**, they have quickly gained renown for their bold and experimental approach to brewing, pushing the boundaries of traditional beer styles. With their state-of-the-art brewing facility, they continue to strengthen their presence both nationally in Belgium and internationally, particularly in the French craft beer market. As a **certified B-Corp brewery**, they are committed to making a positive impact on society and the environment, proudly uniting a large community of beer enthusiasts.

To bolster their presence in Brussels, we are seeking a **Junior Field Sales Representative** to primarily cover the **vibrant neighborhoods of Etterbeek, Ixelles, and Saint-Gilles**.

About the job

Immersed in Brussels life **you'll visit bars, restaurants, cafes, hotels, theaters, cinemas,**

and local retail shops to promote the brand and expand opportunities for enjoying your exquisite craft beers.

You love knocking on doors to establish new business relationships.

Your friendly demeanor and sales skills enable you to build long-term partnerships with clients based on trust and loyalty.

You reach out to and negotiate with event organizers in Brussels to ensure your beer is available.

You're not afraid to roll up your sleeves and carry a few beer boxes if necessary.

You fully embrace the company's philosophy and values.

About the ideal candidate

You have 5 to 10 years of professional experience. More than a diploma, you have a strong, outgoing, and resourceful personality.

A true Bruxellois at heart, you know every nook and cranny of your city and are constantly aware of what's happening.

A true chameleon, you have excellent communication and interpersonal skills.

You are autonomous and have excellent organizational skills.

You have an entrepreneurial spirit and are highly motivated to join a young and dynamic sales team.

You have a valid driver's license.

You speak French and English fluently. Dutch is a plus.

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