

## Junior Relationship Manager

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Company: Centre People Appointments

Location: Belgium

Category: other-general

TK45265

TYPE: Permanent, full-time

WORKING HOURS: Monday to Friday 8:00-16:00 or 9:00-17:00

SALARY: Depending on experience, plus good benefits (including commuting allowance, insurance, pension, and meal vouchers)

START: ASAP

LOCATION: Brussels, Belgium (Currently 3 days in the office, 2 days' work from home – It may change depending on the company's decision.)

Junior Relationship Manager Main Responsibilities:

- Manage the portfolio of existing corporate clients as well as promoting the acquisition of new corporate customers
- Market the full range of banking products and services in order to maximize contribution to enhance the profitability in line with agreed business plans
- Ensure that customers are fairly treated in line with the values and Corporate Vision of the company
- Promote and support customers in relation to the banking products
- Demonstrate adherence to internal controls by complying with all relevant procedures and processes, keeping appropriate record and, where appropriate, by timely implementation of internal and external audit points, including issues raised by external regulator

### Junior Relationship Manager Ideal Candidate:

- Experience on promoting banking products to corporate customers as well as on credit analysis in an international financial organization is required
- Excellent communication and written skills in English
- Dutch / French / Japanese preferred
- Ability to build professional relationships quickly
- Flexible working style and positive team player
- Commercial awareness
- Good numeracy skills and analytical and strategic thinking
- Excellent attention to detail
- Results driven and target-oriented by nature
- Good knowledge of banking and general administration processes
- Confident handling of MS Office products

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