

## Junior Technical Consultant Pet Health Benelux

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Company: Elanco

Location: Antwerp

Category: computer-and-mathematical

**At Elanco (NYSE: ELAN) – it all starts with animals!**

**As a global leader in animal health, we are dedicated to innovation and delivering products and services to prevent and treat disease in farm animals and pets. We're driven by our vision of 'Food and Companionship Enriching Life' and our approach to sustainability – the Elanco Healthy Purpose – to advance the health of animals, people, the planet and our enterprise.**

**At Elanco, we pride ourselves on fostering a diverse and inclusive work environment. We believe that diversity is the driving force behind innovation, creativity, and overall business success. Here, you'll be part of a company that values and champions new ways of thinking, work with dynamic individuals, and acquire new skills and experiences that will propel your career to new heights.**

**Making animals' lives better makes life better – join our team today!**

### **Position Title**

Junior Technical Consultant Pet Health Benelux

**Supervisor Title** Head of Business Unit Pet Health Benelux

### **Job Level :**

P1

### **Position Type**

100%

### **Job Function**

**Location:**

Antwerp- Belgium/ Utrecht - Netherlands

## **Revision Date**

March 2024

## **Position Description**

The primary role of the Junior Technical Consultant is to provide scientific knowledge, technical support training and veterinary support for the parasitology pet health portfolio to the PH sales teams and to Pet Health customers in Belgium and the Netherlands.

The role also provides a unique opportunity to initiate and manage technical activities in order to maximize current and future sales of Elanco antiparasitic products.

Reports to Head of Business Unit Pet Health, Benelux

## **Functions, Duties, Tasks**

### **Junior Technical Consultant**

provides technical input for the overall Para Pet Health business strategy in Belgium and the Netherlands

supports the marketing positioning of current products and claims through technical inputs, creative thinking and plays a key role in training and coaching the sales teams for specified areas/ products (parasitology).

works closely with the account managers of the different regions for the development of technical activities in order to become a strong value adding partner for Vets, SAMs, Retail and Pharmacists.

provides support on technical questions and complaints related to our product portfolio including potential adverse events & pharmacovigilance reporting.

is responsible for the technical accuracy of para promotional materials.

## **Minimum Qualification (education, experience and/or training, required certifications)**

Veterinary qualification

Dutch and French speaking (advanced or fluent)

Empathy and passion for the PET health business

Result driven and team player able to work with a high degree of customer focus.

Excellent organizational and implementations skills. Ability to handle multiple projects and prioritize.

Demonstrated success in persuasion, influence and negotiation skills.

Demonstrated ability of technical/scientific knowledge at appropriate levels.

Excellent communication skills: verbal, written and interpersonal.

Strong sense of personal accountability

Ability to develop long-term business relationships.

Flexible to learn new products and diseases over time.

### **Additional Preferences**

Computer literate

English (verbal - written)

### **Other Information**

#### **Location and expected travel**

Elanco office and home location

Travel required within The Netherlands (regularly), Belgium (regularly) or the EMEA region (occasionally)

#### **Time schedule**

35% technical training & value adding initiatives

25% promotional material review

15% technical questions & pharmacovigilance

25% training / travel / miscellaneous

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