

Key Account Manager National Accounts Benelux

[Apply Now](#)

Company: The Kraft Heinz Company

Location: Antwerp

Category: other-general

Description

About the Position

We have an opportunity for a Key Account Manager National Accounts Benelux to make a difference at Kraft Heinz! The position lies within the Commercial Benelux Business Unit in the Foodservice BNL team and is located in our office in Berchem, Antwerp. The position reports into the Sr. Key Account Manager Away From Home Belgium.

As Key Account Manager National Accounts Benelux, you will be working in a robust team, alongside peers always trying to reach the next level. The main responsibility is to drive the business within National Accounts Belgium and some of the bigger QSR accounts in Netherlands, ensure that the team has positive relationship management execution, and arrange that new products are listed with our existing customers. You're constantly looking for new opportunities!

In brief, you will be responsible for:

Growing our business at existing customers.

Maintaining relationships and grow sales.

Initiating commercial relationships with targeted customers and deliver excellent sales fundamentals performance.

Qualifications

Hard Skills and Capabilities

At least a completed **bachelor's degree** in a relevant domain or equivalent through

experience.

Minimum of 3 years demonstrated ability in a commercial role, preferably within the Foodservice channel.

Strong affinity with Foodservice

Pro-active & Can-do mentality.

Proficiency in **Dutch** and **English** is required to be successful in this position. **French** is a pre.

Professional Attributes

Ability to Simplify

We like to keep it simple and to execute fast. Your logical reasoning skills will be highly appreciated, when providing simple solutions for complex challenges.

Commercial Sense

You're always seeking for opportunities to expand your business and create more savings, while over delivering on your targets. You're not afraid to approach potential customers.

Result driven & team spirit

We don't only focus on our own results, but always do what's best for the team and our company.

Curiosity, positivity & enthusiasm

We value people who tackle their job with high energy and passion. People know you as the driver of the team; you rather are continuously on the road than at the office.

What we offer you

An ambitious employer: we only want to the best for you.

A fast career track like only a few other companies can match.

A competitive salary and excellent bonus structure (above market).

A company car.

Always room for new insights: if you have an excellent idea, please let us know, and we can set it in action.

A diverse team with motivated team members: Work hard, play hard!

Location(s)

Antwerpen - Berchem

[Apply Now](#)

Cross References and Citations:

1. [Key Account Manager National Accounts Benelux SoftwaregiantcareersJobs Antwerp Softwaregiantcareers](#)
2. [Key Account Manager National Accounts Benelux TheflexiblejobsJobs Antwerp Theflexiblejobs](#)
3. [Key Account Manager National Accounts Benelux Jobsmyanmar Jobs Antwerp Jobsmyanmar](#)
4. [Key Account Manager National Accounts Benelux MoscowjobsJobs Antwerp Moscowjobs](#)
5. [Key Account Manager National Accounts Benelux Searchenginejoblistings Jobs AntwerpSearchenginejoblistings](#)
6. [Key Account Manager National Accounts Benelux CarejobsJobs Antwerp Carejobs](#)
7. [Key Account Manager National Accounts Benelux HairjobsJobs Antwerp Hairjobs](#)
8. [Key Account Manager National Accounts Benelux MedicaljobsnearmeJobs Antwerp Medicaljobsnearme](#)
9. [Key Account Manager National Accounts Benelux Topjobsearch Jobs Antwerp Topjobsearch](#)
10. [Key Account Manager National Accounts BeneluxKuwaitjobstodayJobs Antwerp Kuwaitjobstoday](#)
11. [Key Account Manager National Accounts BeneluxBluecollarjobs Jobs Antwerp Bluecollarjobs](#)
12. [Key Account Manager National Accounts BeneluxNgojobsJobs Antwerp Ngojobs](#)
13. [Key Account Manager National Accounts BeneluxMadridjobs Jobs Antwerp Madridjobs](#)
14. [Key Account Manager National Accounts BeneluxThecareerjobs Jobs Antwerp](#)

Thecareerjobs ↗

15. Key Account Manager National Accounts BeneluxAutomationjobs Jobs Antwerp

Automationjobs ↗

16. Key Account Manager National Accounts BeneluxHollywoodjobsJobs Antwerp

Hollywoodjobs ↗

17. Key Account Manager National Accounts BeneluxGoogleforjobsposting Jobs Antwerp

Googleforjobsposting ↗

18. Key Account Manager National Accounts BeneluxOpenairmedia Jobs Antwerp

Openairmedia ↗

19. Key account manager national accounts benelux Jobs Antwerp ↗

20. AMP Version of Key account manager national accounts benelux ↗

21. Key account manager national accounts benelux Antwerp Jobs ↗

22. Key account manager national accounts benelux Jobs Antwerp ↗

23. Key account manager national accounts benelux Job Search ↗

24. Key account manager national accounts benelux Search ↗

25. Key account manager national accounts benelux Find Jobs ↗

Source:<https://be.expertini.com/jobs/job/key-account-manager-national-accounts-benelux-antwerp-the-kraft-heinz-comp-3c56a42d2f/>

Generated on: 2024-05-04 by [Expertini.Com](https://www.expertini.com)