

Manager Dutch Speaker F/M/X

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Company: Amaris Consulting

Location: Belgium

Category: computer-and-mathematical

Job description

A manager for Amaris, is in one word an intrapreneur.

Every manager has the opportunity to have an impact in the development of Amaris Consulting and become the Leader of tomorrow.

We are looking for future Directors! Join us and build your own career path to reveal your managerial qualities!

It's not always easy to summarize what an intrapreneur does at Amaris, but it's all about operating on 3 main axes:

Business Development

The idea is steps by steps to find your own customers, by doing market analysis to identify prospects, contacting them through cold calling, organizing meetings to identify projects on which we could accompany them thanks to our expertise.

Recruitment and Management of your team of consultants:

As a manager, you will recruit your own team (find and attract the best talents with the right expertise and skillset), then be there to help them evolve and develop their skills. You'll oversee the follow-up of the projects and of the satisfaction of your consultants.

Management of your BU:

You are basically responsible of the well-being of your business unit, and so as in any company, your objective is to handle this responsibly and pilot the activity safely. You will analyse your Profit & Loss to detect potential business issues to build adequate action plan to

optimize Turnover & Contributive Margin.

Your goal is to lead the daily life of your structure and provide the best working conditions for your team.

By joining our offices, you will integrate the team of a Senior Manager, he/she will coach and mentor you on a daily basis, and support you at any time!

Ideal candidate

We are looking for young professionals with an entrepreneurial spirit, who want to push themselves beyond the limit, attracted by challenges, self-starters and highly ambitious:

Graduated with a master's degree in Business or Engineering

Interested in working in a demanding environment where excellence is the main driver

Structured and organized, but also with a "competitive and entrepreneurial" character

Excellent verbal and written communication skills in Dutch, English and French

Mastery of generative AI such as ChatGPT is a plus for improving day-to-day productivity

Benefits

The compensation package includes a fixed and a variable portion, directly linked to your results and that rewards success in a very significant way.

***Amaris Consulting** is proud to be an equal opportunity workplace. We are committed to promoting diversity within the workforce and creating an inclusive working environment.*

For this purpose, we welcome applications from all qualified candidates regardless of gender, sexual orientation, race, ethnicity, beliefs, age, marital status, disability, or other characteristics.

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