

## Manager Insurance

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Company: Sia Partners

Location: Antwerp

Category: computer-and-mathematical

### Job description

As Manager Insurance, the candidate will report to the Associate Partner and will be responsible for the following tasks:

Consulting missions

The candidate will personally perform and lead consulting missions or projects at our customers, thereby using his/her personal expertise to guarantee the service and quality level that Sia Partners stands for

The candidate will be following-up and steering the consulting work of other consultants

Commercial development

The candidate will participate in developing our market share in Insurance in Belgium, and assure that our offers fit the market needs. Therefore, the candidate can count on the existing consulting team and the expertise available in the Sia Partners group.

If necessary, the candidate will support in business development in The Netherlands.

From the Sia Partners office in Brussels, the candidate will play a proactive role in the business development process. This involves prospection, writing and defending proposals and relationship management with customers

Thought leadership

The candidate will develop in depth knowledge of the Belgian and general Insurance market.

The candidate will analyse evolutions in business models and sector trends, innovations, etc... to assure good comprehension of the upcoming challenges and opportunities of our

customers

The candidate will develop materials expressing this thought leadership and opinion leadership, such as case studies, expertise letters, press articles, etc...thereby feeding our marketing channels and prospection process

Team Guidance

The candidate will be responsible for coaching consultants and steer consulting teams on mission in the Insurance business line in Belgium

**In return, you can expect:**

An international company that gives importance to diversity, inclusion, employee well-being and corporate social responsibilities actions.

A great working atmosphere with friendly and professional colleagues where innovation and entrepreneurship are encouraged

A personal development plan with a regular follow-up as well training opportunities to develop yourself

A competitive salary with great advantages, like mobility budget, hospital insurance, performance -related bonus,...

**Qualifications**

Master's degree from a first class university (business, engineering, economics, ...)

Fundamental insight in the insurance market

5 to 10 years of relevant experience in a consulting company in the Financial Services sector.

Self-starting, flexible, entrepreneurial person, and proven business development skills

Ability to monitor company or market trends, evolutions, new challenges and triggers actions within Sia Partners to adapt our offering or launch prospection

The candidate has successfully conducted relevant projects and managed teams

The candidate has personal domains of expertise and is ready to personally deliver consulting services

Languages: Dutch and English.

### **Additional information**

We are unable to provide a work permit for this position

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