

Power Quality Sales Specialist

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Company: HITACHI ENERGY BELGIUM

Location: Zaventem

Category: computer-and-mathematical

Description

Following the continuous development of our organization, we are looking for a Power Quality Sales Specialist for the Benelux area.

In this role you will be responsible for coordinating and developing sales in the field of Power Quality, working from your home-office and welcome to work in our offices in Rotterdam and/or Zaventem.

Your responsibilities

- Pro-active sales of Power Quality products; e.g. capacitors and capacitor banks, BESS;
- Offers, negotiations, technical support and cooperation with regional Hitachi Energy sales offices;
- Cooperation with Hitachi Energy's factories in Europe or globally;
- Single point of contact for clients and local contractors;
- Sales development in the OEM channel;
- Market monitoring and competition activities;
- Industry marketing.

Your profile

- Higher technical education (preferably electrical engineering or energy);
- Minimum 2-3 years of professional experience in a sales position;
- Practical knowledge in the field of reactive power compensation;
- Knowledge of the energy industry (related to energy distribution and transmission) will be an

advantage;

- Very good knowledge of English allowing free communication in an international environment;
- Ability to establish business relations,
- Ability to work in a team;
- Excellent data analysis skills;
- Driver's license B.

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