

Belgium Jobs Expertini®

Principal Consultant Belgian Government

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Company: IQVIA

Location: Brussels

Category: computer-and-mathematical

QVIA is a worldwide top 10 Fortune 500 company, active in Life Sciences. With the merger of Quintiles and IMS Health, IQVIA combines clinical research with a broader use of health data and technology. IQVIA's data and technology are increasingly used for answering socially relevant questions related to healthcare efficiency, quality and accessibility. With almost 80.000 employees, IQVIA has an increasing contribution to the development of sustainable health systems worldwide and on a regional level.

Belgium has a fast-growing IQVIA practice and set the ambition to accelerate the development of its services to national government. As many other countries, the Belgian government aims to transform towards a more preventative health system and invest in patient centricity. Existing IQVIA insights and technology have the potential to facilitate this transformation. To achieve this, current government objectives on sustainable health should be analyzed and translated to IQVIA business propositions. Also, IQVIA's brand recognition, as a socially relevant player in the Belgian government, should be developed.

Principal consultant Government

In developing the government market the Belgian IQVIA practice is searching for an experienced business consultant. As a principal he/she has the objective to:

Develop the IQVIA network at government bodies and create a brand recognition as a relevant player

Develop a government business plan by translating current and future Belgian government priorities into concrete IQVIA business propositions

Contribute to an integrated PPG (payor, provider, government) proposition that facilitates connection of government to other stakeholders in the health domain

Actively respond to relevant government tenders

Develop the government consultancy practice, create a (small) team of business consultants and lead this team. Lead by example: he/she will conduct billable consulting work him-/herself as well

Who are you?

You are committed to contributing to the development of a sustainable health system in Belgium

You have a minimum of 10 years experience in healthcare consultancy for governments, hospitals or payors

You possess developed consulting skills and the ability to develop and collaborate in coalitions around selected government themes

You have a finished academic education

You are fluent in French, Dutch and English language

You have an active network of stakeholders at Belgian government bodies like Riziv, Sciensano and Ministry of Health

You have insight in current and future social developments in the Belgian health domain and internationally, for example in digital transformation or value based healthcare

You are familiar with government procurement processes and tenders in Belgium

You have clear presentation skills and the ability to connect stakeholders in the health domain

#LI-SABINESTERCKX

IQVIA is a leading global provider of advanced analytics, technology solutions and clinical research services to the life sciences industry. We believe in pushing the boundaries of human science and data science to make the biggest impact possible – to help our customers create a healthier world. Learn more at

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