

Product Specialist

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Company: Virtual Surveyor nv

Location: Aarschot

Category: computer-and-mathematical

As a Product Specialist, you will be a core component of our customer's success. You guide customers through all aspects of Virtual Surveyor's software building on your excellent knowledge of surveying, drones, and geospatial practices. No feature is a secret to you, and you have the analytical mindset, with a curiosity streak, to break down a customer's question into a step-by-step workflow. You combine your skills with a personable attitude to help drive sales by focusing on helping the customer through their onboarding and post support, while relaying feedback from your customers for further product improvements.

You will work in an agile team with bright minds and people wanting to make an impact on the world. There is a lot of flexibility for where and when you want to work as we value results rather than deadlines.

You have several years of fulltime working experience in a spatial profession combined with previous academic studies. You combine this experience to help customers find solutions to their problems. Working directly with customers, you have a knack for both managing customer requests and expectations, but also directly tackling their technical questions through email, chat, or live web demonstrations. As one of the faces of the company you have good communication skills and the ability to think on your feet.

The drone surveying market is currently being formed and learning curves need to be climbed. Help to build the foundation and future of it with us!

Your skills

Native or bilingual proficiency in English

Analytical mind

Direct working experience in the geospatial, surveying, drones, or heavy construction industry

Customer support or sales experience a plus

Your profile

Degree in earth sciences or equivalent through experience

Comfortable to work in a fast-changing environment

Curious mindset & growth focused

Can-do & self-starter mentality

Our technology

Virtual Surveyor desktop software creates a virtual world from drone data in which it enables the known land surveying practices. While this approach makes it easy to learn, our computer vision algorithms accelerate the process while keeping the land surveyor in control. They can easily switch between what they do best: interpretation and what computers do fast: calculations. This approach helps the land surveyor to produce his measurements and reports in short time frames which is our competitive edge.

Our Company

Founded in 2005 with offices in Aarschot, Belgium and Raleigh, United States, Virtual Surveyor is a technology company with an international focus. Virtual Surveyor desktop software is available in 5 languages and used in more than 80 countries throughout the world.

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