

Project Sales Engineer

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Company: VYNCKE

Location: Belgium

Category: other-general

YOUR FUNCTION

Your key tasks are:

Together with the sales manager you analyze the customer's needs in dept and study the different technical concepts to meet the customer's requirements.

You prepare a full detailed technical offer by consulting the internal teams (project management, design, cost engineering) and external suppliers.

You make a professional presentation of the proposal and present this together with the sales manager to the customer.

You are in direct relation with the Sales Manager, customer, internal team and external subcontractors.

YOUR PROFILE

You obtained a degree in engineering and you have ideally a first experience, preferably in technical sales.

You combine keen interest in complex engineering projects with commercial flair, integrity and natural communication skills.

You have a good abstract and conceptual insight.

Not only do you demonstrate pro-activity and the ability to put things into perspective, but you also know how to work in an accurate and precise manner. You are driven to get to

the bottom of your files and to deliver a high-quality proposal.

You are fluent in Dutch and English and have good written and oral skills in French and/or German.

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