

Recruiter

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Company: TalenTailors

Location: Belgium

Category: business-and-financial-operations

We are seeking a motivated **Volunteer Recruiter** to join our team.

In this role, you will be responsible for identifying and recruiting talented sales professionals who can contribute to the growth and success of our organization.

- Identify and develop new business opportunities through networking, industry knowledge, current expertise and existing contacts
- Proactively initiate contact with potential clients
- Build and maintain good relationship with existing clients in order to facilitate repeat business
- Persuade clients sign search contracts on exclusive and/or retainer basis
- Assist clients in formulating their expectation and contractual requirement in order for the appropriate candidates to be suitably matched with the role

Requirements

Previous experience in sales recruitment, human resources, or a related field is preferred but not required.

Excellent communication and interpersonal skills, with the ability to engage and build relationships with potential clients.

Strong organizational and time-management abilities, with the capacity to manage multiple recruitment projects simultaneously.

Attention to detail and a proactive approach to identifying and attracting top talent.

Proficiency in Microsoft Office and familiarity with recruitment software/tools is a plus

Benefits

Opportunity to work with an international team, gaining exposure to diverse perspectives and cultures.

Remote and flexible working arrangements, allowing you to balance work with other commitments.

Access to free coaching and on-the-job training to enhance your skills and professional development.

Networking opportunities with professionals in the industry.

Personal and professional growth opportunities through training and development initiatives.

If you successfully bring in a new customer and successfully place a candidate, you will receive a commission.

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