

Sales Engineer – Crushing & Screening, Belgium

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Company: Linum Consult

Location: Belgium

Category: other-general

Linum Consult's client is a market leader in the distribution of machine parts across the Mining, Civil Engineering and Heavy Industry sectors in Africa. Due to extended growth, they are looking to hire a Sales Engineer specialising in crushing and screening equipment, to be based in Belgium.

RESPONSIBILITIES

Following up on all aspects related to crushing and screening projects, in collaboration with all stakeholders (sales administration, logistics, technical teams)

Generating crushing and screening technical offers in collaboration with the OEM and local entities

Collaborating with Business Unit/Country/Support Managers for the implementation of action plans in line with the business strategy

Being a point of contact for the OEM for all business aspects

Supporting business development and providing global offers to the sales operations

Providing global and bundled offers dedicated to quarry customers, with a focus on crushing and screening activities

Implementing tools, procedures and policies in line with the group's guidelines

CLIENT REQUIREMENTS

University degree in Engineering (Mining/Geology/Mechanical/Chemistry)

3 years' experience of operational experience in mineral processing (quarry/mining engineer/process engineer/plant engineer)

Good knowledge of crushing and screening machinery

Proven history of working within the OEM product industry

Fluent in both French and English

Highly autonomous and intelligent worker

Willingness to travel (30% to Africa)

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