# **Belgium Jobs Expertini®**

### Sales Engineers

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Company: Pauwels Transformers Location: Belgium Category: other-general

This Sales Engineer has following responsibility areas:

As a pivotal role between customer, our sales managers and our factories you; analyze customer specifications for enquiries on transformers, associated services and substations.

ensure the customers specifications and expectations are translated into complete and comprehensive instructions to the engineering department for preparing the technical support and cost calculations.

check and propose the appropriate contract conditions.

prepare competitive tenders in a timely manner and perform follow-up on the offered proposals.

#### From your proven technical and commercial role you;

are responsible for the entire sales cycle from application to closing

build strong ad lasting customer relationships to be able to anticipate new customer needs in a timely manner

are responsible for the entire sales cycle from tender application to closing.

maintain good contact with the various parties providing input in your tender preparation.

For this challenging and exciting position, we are looking for:

Engineers with technical knowledge of high voltage systems and,

with strong communicative skills and stress resistant.

Being result-oriented, with perseverance

Build and strengthen the relationship with the customer as a basis for future cooperation opportunities.

Knowledge of Dutch and English is a must

Knowledge of German or French is a plus

In order to realize our growth goals we aim to invest in talented people more than ever before. If you are a talented professional and you have a real drive to achieve, you will get the opportunity to develop your skills and build your career. This job position will expose the successful applicant to a wide variety of business development aspects by cooperating with renowned companies, each in their respective business area. You will be able to enjoy a competitive and attractive salary package and excellent benefits. At Pauwels we strive to motivate and reward our employees to encourage them to help the organization grow.

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