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Sales Representative

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Company: Winkhaus Belgium Location: Kontich Category: other-general

Winkhaus is looking for a: Sales Representative Access Control BeLu Your new employer: A family business specializing in window hardware, door locking and mechanical and electronic access control. An international company with headquarters in Telgte and 3 production sites in Germany Expansion strategy with over 2,300 employees worldwide 65% of sales coming from Export The Sales Representative is responsible for selling Winkhaus products in the access control sector (mechanical and electronical profile cylinders). He/she advises customers and prospects by identifying their needs in order to offer them a suitable solution. He/she develops the customer portfolio in the whole Flanders area. He/she monitors and do his/her utmost to achieve sales targets set by the Management. Advising end customers, architects, planners and specialist retailers Assisting product training and/or mounting with the help of the technical advisor Updating data in CRM_SAP Cloud for Customers on a weekly basis ... Originele vacature is te vinden op StepStone.be – Maak nu een Jobagent aan op StepStone en vind je droombaan! https://bit.ly/2jPYsZC Vind gelijkaardige jobs, informatie over werkgevers en carrièretips op StepStone.be! NEUV1_BE

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