

Senior Business Developer Employee Experience

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You're a **saleshunter**: you crave the thrill of the chase. You're an incredibly smooth talker, determined to open doors and close sales.

You're an **ambitious go-getter** : you're ready and raring to go develop business. You think like an entrepreneur and act #likeaboss.

You're **hungry** once you sink your teeth into something, you won't let go until it's a done deal.

No wait-and-see attitude, but a proactive go-and-do approach – that's more like it.

You're a **strategic** thinker who could take the lead in telling the world all about our HR tech solutions offering, and how we improve the Employee Experience.

Apply for Senior Business Developer Employee Experience!

Thank you for your application.

We will get back in touch with you soon! Have a great day!

read our stories

Who are we?

We are the ShapeShifting Workforce: a diverse group of Employee Experience experts. It is our responsibility to build an adaptive workforce, a flexible and motivated talent pool, driven by

stellar employee experience. Our mission? To support and guide our customers throughout their journey towards a future-proof people strategy.

While this may all sound very people-focused, we're still an IT services provider: just think of the Microsoft suite, Microsoft Teams or SAP SuccessFactors – technological solutions we all know inside-out (and you should, too, if you're going to be selling them).

Just so you know: delaware has its offices in **Antwerp, Ghent, Kortrijk, Lummen, Liège** and **Wavre**, but as a Business Developer, you'll spend a lot of time on the road, getting to know our customers. We hope that's something you like doing!

We have set some ambitious growth goals and need a skilled Business Developer who can help us achieve them.

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