

Senior Salesforce Consultant

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Want to join delaware's most exciting growth story? Over the past years we've been investing in Salesforce as a new main ecosystem, next to Microsoft and SAP. We **recently accelerated our Salesforce offering**, by teaming up with scale-ups

Apply for Senior Salesforce Consultant!

Thank you for your application.

We will get back in touch with you soon! Have a great day!

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What will you be doing as a Senior Salesforce Consultant?

As Salesforce Consultant you are responsible for the **functional implementation and optimization of the Salesforce platform** at the customer's site. You are present during the **entire project** and take on the functional aspect, ranging from supporting the sales team and the functional elaboration of the project to guiding the end users.

A short overview of your tasks:

You prepare **functional analyses** with all stakeholders involved through **workshops** and fit-gap analysis.

You analyze the needs and objectives of the customer and translate the requirements to the Salesforce Platform, working closely with other consultants and developers.

You are responsible for the **configuration** of Salesforce at the customer site. Your more technically focused colleagues will take up development, so coding skills are not required.

Together with the Customer Success Manager you will organize **training for end users** after go-live.

You might also be involved in the **pre-sales** process, building product demos and quotations.

We have hubs in our delaware offices in **Ghent and Lummen** You can choose to work at the office or work from home and make the occasional trip to one of our customers. You'll experience the **flexibility, drive** and **excitement** of an upcoming offering within delaware, while also enjoying all the **support** and **stability** of an international consultancy firm.

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