

Strategy Manager

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Company: EmpHire

Location: Brussels

Category: computer-and-mathematical

Strategy Manager

Belgium

Our Client is a dynamic and innovative entertainment company operating in Belgium. With a strong commitment to excellence and a dedication to driving strategic growth, we are seeking a visionary and results-oriented Strategy Manager to join their leadership team. As the Strategy Manager, you will play a pivotal role in shaping and executing the company's long-term strategic initiatives, fostering innovation, and driving sustainable business growth.

Responsibilities:

Strategic Planning and Development:

Lead the development, refinement, and execution of the company's overall strategic plan in alignment with business goals, market trends, and competitive landscape.

Collaborate with cross-functional teams to define and prioritize strategic initiatives, ensuring a clear roadmap for achievement.

Market and Competitive Analysis:

Conduct thorough market research and analysis to identify emerging opportunities, trends,

and potential risks that could impact the business.

Evaluate competitive landscape and industry benchmarks to guide strategic decision-making.

Business Performance and KPIs:

Define key performance indicators (KPIs) and metrics to track the progress and success of strategic initiatives.

Regularly monitor and report on KPIs, making data-driven recommendations for adjustments as necessary.

Innovation and New Business Ventures:

Foster a culture of innovation within the organization, encouraging creative thinking and the exploration of new business models.

Identify and evaluate potential new business ventures, partnerships, or expansion opportunities to drive growth.

Collaborative Leadership:

Provide visionary leadership and guidance to a team of strategists and analysts, fostering a collaborative and high-performing work environment.

Work closely with senior executives and department heads to align strategies and ensure seamless execution across the organization.

Stakeholder Engagement:

Engage with internal and external stakeholders, including clients, partners, and regulatory bodies, to drive strategic alignment and foster strong relationships.

Change Management and Adaptability:

Lead the organization through strategic changes, guiding teams to adapt to evolving market conditions and business priorities.

Develop change management strategies to ensure smooth implementation of new initiatives.

Communication and Presentation:

Develop and deliver clear and compelling presentations to communicate strategic plans, progress, and outcomes to executive leadership and the broader organization.

Team Management:

As the Director, you will take charge of guiding a team comprised of 4 strategy managers. Your role involves attracting and nurturing the essential skills to effectively fulfill our mission. You enhance your team's performance by providing hands-on coaching and mentoring, fostering skill growth, promoting diversification, implementing training programs, and other related initiatives.

Qualifications:

Masters degree in Business Engineering, Administration, Economics, or related field;

Proven experience 10 in strategy corporate development, or related roles, ideally in the TMT space

Strong analytical skills with the ability to translate data into actionable insights.

Exceptional leadership and team management abilities.

Excellent communication, presentation, and interpersonal skills.

Strategic thinking combined with a hands-on, results-oriented approach.

Fluent in English and Dutch

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